

**Work Force Kft.
Introduction of
the White-Collar
Business Unit**



About our company



Work Force Kft., Hungary's leading digital HR service provider with 18 years of experience.

We offer tailor-made solutions for our clients, be it recruitment of blue- or white-collar employees, labor hiring, employment of people with disabilities, or student workforce from entry level to senior management positions.

Our goal is to find the ***“The right person for the right place”!***

Our services are provided by the operation of 8 local offices in the country beyond the Budapest headquarters!



 WORK FORCE KFT.

 JOB FORCE ISKOLASZÖVETKEZET

Why is it worth choosing us?



We offer a **unique** and **cost-effective** solution for each of our customers

We have filled more than **30 000** positions with our partners!

We work with **innovative** methods, **professional** experts and maximum discretion to find the candidates that best fit your organization!



We have a database of **150 000** people

We support the selection process with company- and **position-specific** promotional campaigns.

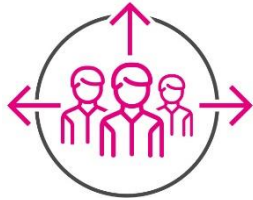
We offer a unique and cost-effective solution **100%** Hungarian ownership and a flat organization, thanks to which decision-making is fast!

We will **respond** in a short time to the **sudden** increase in labor demand due to seasonal activity or unexpected events throughout the year!

After our selection we undertake a **guarantee**



Our services in the white-collar field



Permanent Placement



Temporary Staffing



Recruitment Process Outsourcing



Executive Search

How do we provide our services?



Our specialty is **to find and address passive candidates**, thanks to which we can involve professionals who are not available on job portals or resume databases.

We confidently use the **potential of online platforms** to introduce as many relevant candidates to our customers as possible.

Our consultants use **structured, deep and STAR** type interview techniques, supplemented by assessing the **technical** knowledge and **foreign language** level of candidates. This gives us a complete picture of their professional past, their ambitions and motivations.

In our recruitment and selection processes, we strive to achieve the best **customer experience**, in this spirit we provide **regular** feedback and strive for the smoother and shorter process.

The **customer orientation** of our services is well reflected by the fact that in addition to multinational large companies, the domestic players of the economic life also vote confidence in our company.

Specialised staff:

Production/Manufacturing/Engineering

IT/Telecommunications

SSC/BSC

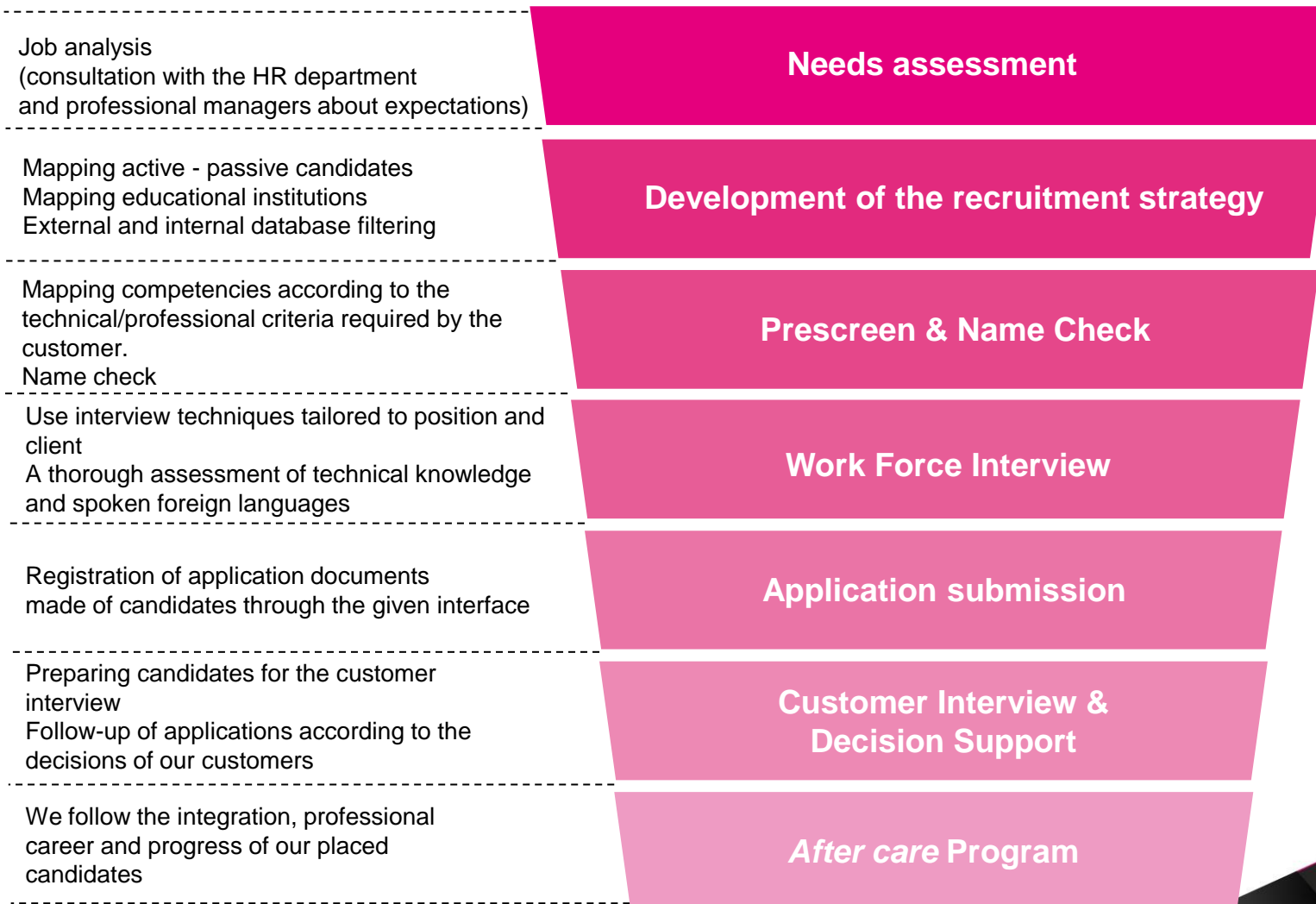
Finance/Controlling

Marketing/PR

Sales

HR

Recruitment - selection process



Permanent placement and Temporary Staffing



Permanent Placement

You can even immediately find the most competent workforce.

Headhunter method, direct search, or mass recruitment.

We undertake guarantee for our placements!

We provide support from the entry level to the top manager selection.

Remuneration

For selected and recruited candidates, we charge a **one-time brokerage success fee**, which is a specified % of the 1-year gross salary of the brokered employee specified in the employment contract.

The value of the success fee and the duration of the guarantee are determined according to seniority and competence.

Temporary Staffing

Effective and fast solution to your sudden increase in labor demand due to seasonal activities or unexpected events.

Work Force ensures the search for the workforce, full personnel and labor management, payroll.

Reducing our partner's time for administrative tasks!

Remuneration

Only hours worked are required to be paid in case of hourly payment, so cost expense and time requirements can be calculated in advance.

Recruitment Process Outsourcing



When is it worth applying?

- Suddenly there is an increased need and results should be achieved in the short term
- You want to reduce time spent on recruitment and selection
- For highly skilled and experienced candidates, a large number of open positions are opened
- You want to ensure continuous supply in an area with fluctuations

Benefits:

- You can entrust us with any element of the recruitment-selection process (from building the candidate database, through recruitment marketing support, to the day the candidate joins)
- Scalable solution
- Increase hiring results (time and cost-effective solution)
- During the cooperation, only our colleagues dedicated to the project will support you
- In addition to recruitment and selection, we provide our clients with limited wage and competition analysis
- Individual tariff and guarantee

Remuneration: (on the basis of two models)

- Model A: fixed monthly fee
- Model B: fixed monthly fee + success fee

Executive Search



Our Senior colleagues specialised in fields support our partners during the selection of managers. Our senior and top management assignments are carried out with maximum discretion and thorough research. We provide a guarantee for placement.

Remuneration

One-time brokerage success fee

**Thank you
for your
attention!**



**work
force**